

Executive Summary

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LOCAL 1500 WELFARE FUND

All Selected Clients

All Selected Groups

January 2011 through December 2011

Pharmacy Benefit Reports



Fast Facts

LOCAL 1500 WELFARE FUND

January 2011 through December 2011

All Pharmacies

Executive Summary

Customer ID: LCL1500

Client ID: All Selected Clients

Group ID: All Selected Groups

Cost Information

Ingredient Cost	\$12,000,469.07
Dispensing Fee	\$217,096.14
Tax	\$0.22
Total Rx Cost	\$12,115,002.29
Copays	(\$1,518,783.40)
Total Net Plan Cost	\$10,596,218.89

Member Information

Total Average Members	24,038
Net Plan Cost Per Member	\$440.81
Number of Paid Claims	142,726
Average Cost Per Claim	\$74.24
Monthly Utilization Factor	0.49
PMPM	\$36.73
Generic Utilization Rate	71%

Pharmacy Information

MAIL

Net Plan Cost	\$1,845,436.54
Total Claims	7,143
Average Cost Per Claim	\$258.36

RETAIL

Net Plan Cost	\$8,853,345.49
Total Claims	135,583
Average Cost Per Claim	\$65.30



Brand and Generic Claims Analysis

LOCAL 1500 WELFARE FUND

January 2011 through December 2011

All Pharmacies
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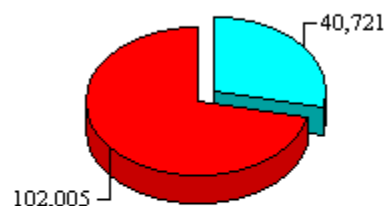
Customer ID: LCL1500

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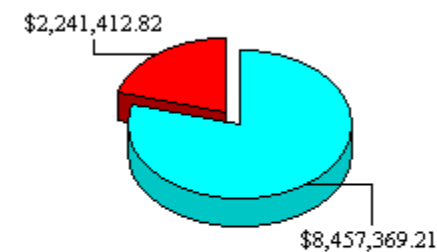
	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PMPM	Ingr Cost	Dispense Fee	Tax	Copay
Brand	24,038	40,721	0.14	\$ 8,457,369.21	\$ 207.69	\$ 29.32	\$ 9,472,132.23	\$ 58,088.10	\$ 0.00	\$ 1,072,851.12
Generic	24,038	102,005	0.35	\$ 2,241,412.82	\$ 21.97	\$ 7.77	\$ 2,528,336.84	\$ 159,008.04	\$ 0.22	\$ 445,932.28
	24,038	142,726	0.49	\$10,596,218.89	\$74.24	\$36.73	\$12,000,469.07	\$217,096.14	\$0.22	\$1,518,783.40

Number of Claims



@BRAND CLAIMS	28.5%
@GENERIC CLAIMS	71.5%
Total:	100.0%

Total Plan Cost



@BRAND COST	79.0%
@GENERIC COST	21.0%
Total:	100.0%



Mail and Retail Claims Analysis

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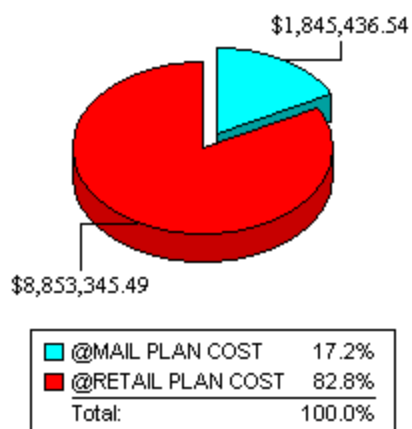
Customer ID: LCL1500

Client ID: All Selected Clients

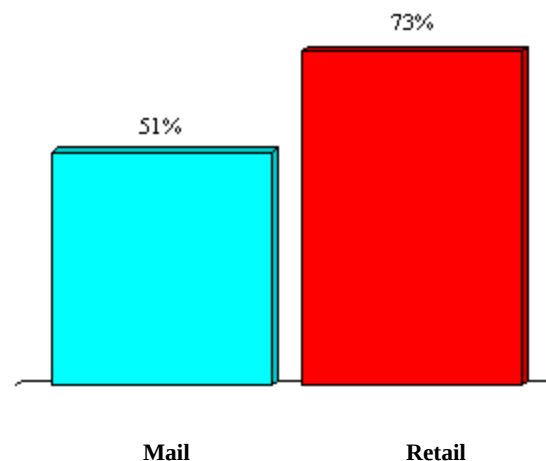
Group ID: All Selected Groups

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PMPM	Ingr Cost	Dispense Fee	Tax	Copay
Mail Order										
Brand	24,038	3,522	0.01	\$ 1,581,970.75	\$ 449.17	\$ 5.48	\$ 1,632,339.88	\$ 7.50	\$ 0.00	\$ 50,376.63
Generic	24,038	3,621	0.01	\$ 263,465.79	\$ 72.76	\$ 0.91	\$ 280,984.55	\$ 0.00	\$ 0.00	\$ 17,518.76
Total	24,038	7,143	0.02	\$ 1,845,436.54	\$ 258.36	\$ 6.40	\$ 1,913,324.43	\$ 7.50	\$ 0.00	\$ 67,895.39
Retail										
Brand	24,038	37,199	0.13	\$ 6,875,398.46	\$ 184.83	\$ 23.83	\$ 7,839,792.35	\$ 58,080.60	\$ 0.00	\$ 1,022,474.49
Generic	24,038	98,384	0.34	\$ 1,977,947.03	\$ 20.10	\$ 6.86	\$ 2,247,352.29	\$ 159,008.04	\$ 0.22	\$ 428,413.52
Total	24,038	135,583	0.47	\$ 8,853,345.49	\$ 65.30	\$ 30.69	\$ 10,087,144.64	\$ 217,088.64	\$ 0.22	\$ 1,450,888.01

Mail and Retail Utilization (\$)



Generic Utilization (Number of Claims)





Family Unit Claims Analysis

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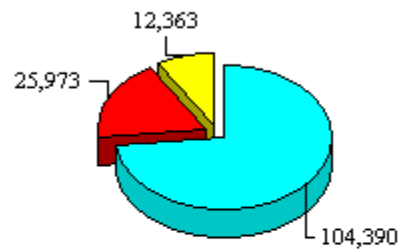
Client ID: All Selected Clients

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	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PEPM
Per Employee	18,214	142,726	0.65	\$ 10,596,218.89	\$ 74.24	\$ 48.48

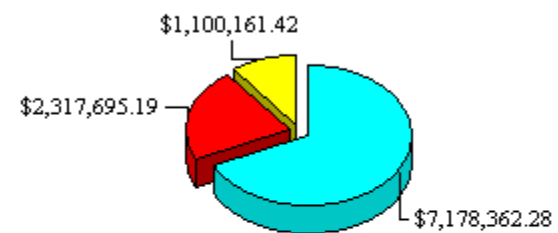
	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PMPM
Employees (01)	18,214	104,390	0.48	\$ 7,178,362.28	\$ 68.76	\$ 32.84
Spouses (02)	2,273	25,973	0.95	\$ 2,317,695.19	\$ 89.23	\$ 84.98
Dependents (03)	3,552	12,363	0.29	\$ 1,100,161.42	\$ 88.99	\$ 25.81
Totals	24,038	142,726	0.49	\$ 10,596,218.89	\$ 74.24	\$ 36.73

Number of Claims



@01 Employee Claims	73.1%
@02 Spouse Claims	18.2%
@03 Dependent Claims	8.7%
Total:	100.0%

Total Plan Cost



@01 Employee Cost	67.7%
@02 Spouse Cost	21.9%
@03 Dependent Cost	10.4%
Total:	100.0%



Maintenance Drug Analysis

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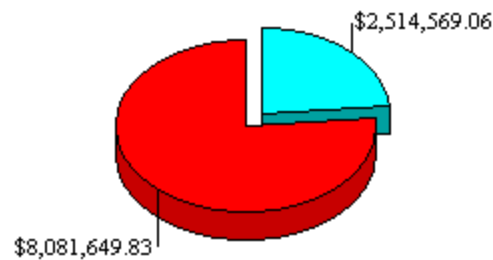
Pharmacy Type	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PM/PM
ACUTE						
Mail	24,038	378	0.00	\$ 86,114.64	\$ 227.82	\$ 0.30
Retail	24,038	50,226	0.17	\$ 2,428,454.42	\$ 48.35	\$ 8.42
Totals	24,038	50,604	0.18	\$ 2,514,569.06	\$ 49.69	\$ 8.72
MAINTENANCE						
Mail	24,038	6,765	0.02	\$ 1,759,321.90	\$ 260.06	\$ 6.10
Retail	24,038	85,357	0.30	\$ 6,322,327.93	\$ 74.07	\$ 21.92
Totals	24,038	92,122	0.32	\$ 8,081,649.83	\$ 87.73	\$ 28.02

Number of Claims



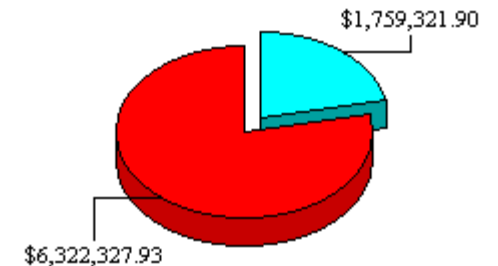
@ACUTE CLAIMS	35.5%
@MAINTENANCE CLAIMS	64.5%
Total:	100.0%

Total Plan Cost



@ACUTE COST	23.7%
@MAINTENANCE COST	76.3%
Total:	100.0%

Maintenance Utilization Costs



@MAIL	21.8%
@RETAIL	78.2%
Total:	100.0%